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Organised by



7th SAIL

ASEAN SCHOOL OF ADVANCED
INSURANCE LEADERSHIP

A concept by SCI

Created for Leaders Who Don't Just Adapt – They Shape the Future!



Bali, Indonesia | 15 – 17 September 2026

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Programme Overview

In a time of accelerating change and complexity, strong leadership is more critical than ever. LEAD FORWARD is an immersive leadership development program crafted specifically for mid to senior-level leaders in the insurance sector across the region. This program equips you with the tools, insights, and future-ready skills to lead with impact - today and tomorrow.

With this objective in mind, the SAIL programme, conceptualised and managed by the Singapore College of Insurance (SCI) on behalf of the ASEAN Insurance Education Committee seeks to equip insurance managers and leaders with the pertinent knowledge and deep insights into the key management issues of the day, which will enable them to make impactful strategic decisions and to provide critical leadership and management expertise for the insurance companies that they work for.

The SAIL programme is structured in a modular format that comprises four cutting-edge modules, with each day focusing on a specific topic or issue that is of current concern to senior industry leaders.



This Program is Built For:

Senior Managers & Executives | High-Potential Leaders | Insurance & Financial Industry Professionals | Change Agents & Strategy Leaders

If you're driving innovation, scaling operations, or preparing for your next executive role - this program is for you.

What You Will Learn

Winning Strategies for Insurance Organizations

Understand the strategic framework that differentiates successful, future-ready insurance businesses.

Navigating Industry Transformation

Explore key technological shifts and market trends reshaping the future of insurance.

Leading Complex Change with Confidence

Build practical approaches to drive transformation while managing risks and uncertainty.

Stakeholder Alignment that Drives Results

Strengthen engagement, commitment, and collaboration across teams and key stakeholders.

Communicating with Clarity and Impact

Develop the confidence to communicate effectively during leadership moments and change.

Influencing Teams and Tough Conversations

Motivate teams, influence stakeholders, and handle difficult conversations with empathy.

Why You Should Join SAIL 2026

✔ Real-World Insights from Renowned Insurance Leaders

At the heart of SAIL is the opportunity to learn directly from seasoned, high-calibre insurance leaders with a proven track record in navigating global complexity. You'll gain exclusive access to their personal strategies, leadership philosophies, and decision-making frameworks — insights forged in boardrooms, crises, and cross-border markets. This is not theory from a textbook — it's hard-won wisdom delivered by leaders who have led from the front in the insurance industry.

✔ Actionable Frameworks and Strategies

SAIL equips you with practical tools you can apply immediately in your role. The program delivers structured, actionable frameworks — from risk-based strategic thinking to stakeholder engagement and business transformation planning. Each concept is designed with applicability in mind, ensuring you walk away with more than inspiration: you gain a toolkit for real-world leadership and strategic execution.

✔ Focused on Industry Challenges

Unlike generic leadership programs, SAIL is laser-focused on the unique dynamics, pressures, and regulatory complexities of the insurance sector. The content is grounded in current industry realities, including digital transformation, sustainability mandates, regulatory shifts, and talent challenges.



Day-by-Day Programme

DAY 01 | Tuesday, 15 September 2026

9.00 a.m. Welcome Address by Chief Executive Officer, Singapore College of Insurance (SCI).
-
9.30 a.m.

Phototaking Opportunity

9.30 a.m. Why Organizations Win (WOW): The Strategic Framework that Distinguishes Winning Organizations
-
1.00 p.m.

1.00 p.m. Networking Lunch
-
2.00 p.m.

2.00 p.m. Why Organizations Win (WOW): The Strategic Framework that Distinguishes Winning Organizations
-
5.00 p.m.

5.00 p.m. Case Study
-
6.30 p.m.

8.00 p.m. Welcome and Networking Cocktail and Dinner
-
10.00 p.m.

DAY 02 | Wednesday, 16 September 2026

9.00 a.m. Why Organizations Win (WOW): The Strategic Framework that Distinguishes Winning Organizations
-
1.00 p.m.

1.00 p.m. Networking Lunch
-
2.00 p.m.

2.00 p.m. Community Care Project
-
7.30 p.m.

DAY 03 | Thursday, 17 September 2026

9.00 a.m. Clarity in Complexity: Strategic Communication for Today's Leaders
-
1.00 p.m.

1.00 p.m. Networking Lunch
-
2.00 p.m.

2.00 p.m. Clarity in Complexity: Strategic Communication for Today's Leaders
-
5.30 p.m.

6.30 p.m. Certificate Presentation, Networking Cocktail & Closing Dinner
-
9.00 p.m.

Note: Programme and Learning sessions are subject to change.

Interactive Sessions

Day 01, Day 02 | Tuesday, 15 September 2026, Wednesday, 16 September 2026

Why Organizations Win (WOW): The Strategic Framework that Distinguishes Winning Organizations

The insurance business is at an inflection point with significant technological and structural changes that will reshape the way the industry will develop. Leaders in the business need to be ready and equipped to manage the complexity of today's transforming industry landscape and position their organizations to win. Organizations that build certain core strengths and capabilities will create that edge over their competitors in the marketplace. This session will explore and discuss the strategic framework to navigate transformational changes through interactive sessions that will provide the space for leaders discuss, engage and shape the ideas that help their businesses win in the future.

Key Learning Highlights

Participants will participate in:

- Understanding and discussing the Strategic Framework that distinguishes winning organizations in insurance
- Exploring the trends and technological changes impacting the future shape and development of the insurance industry
- Determining approaches and systems that can help businesses transform, while building the necessary capabilities to be future ready
- Ensuring alignment, engagement and commitment of key stakeholders
- Identifying challenges and managing risks in executing complex transformations
- Diving deeper into specific business segments to understand individual structural issues

Rangam Bir



Day 02 | Wednesday, 16 September 2026

Community Care Project

The Community Care Project aims to support less fortunate communities in Bali through sustainable food care initiatives and responsible food upcycling. By reducing food waste, surplus and excess food can be redistributed or creatively repurposed into nutritious meals for underserved individuals and families. The project also promotes awareness of mindful consumption and sustainable food practices within local communities. Through collaboration with local partners, the initiative seeks to create a positive social impact while minimising unnecessary waste. Ultimately, the project aspires to foster a culture of care, sustainability, and shared responsibility.

Note: Programme and Learning sessions are subject to change.

Clarity in Complexity: Strategic Communication for Today's Leaders

As expectations on senior leaders grow, communication has become one of the most critical skills for stepping up and leading effectively. This session gives you practical tools to speak with clarity, handle difficult moments, motivate your teams and influence stakeholders with confidence. Through real examples, lessons learned and hands-on practice, you'll learn how to communicate with purpose and impact in today's fast-changing insurance environment.

Key Learning Highlights

Participants will participate in:

- Communicate your message clearly and confidently in important leadership moments.
- Frame and deliver messages effectively during organisational change.
- Address mistakes honestly while keeping trust and credibility intact.
- Motivate and align your teams through purposeful and positive communication.
- Influence and engage stakeholders across different functions and levels.
- Handle tough conversations and everyday interactions with empathy and confidence.

Aaron Yip



Note: Programme and Learning sessions are subject to change.



Our Faculty

Mr. Rangam Bir

Former Chief Executive Officer of Life Insurance Company

Rangam Bir is a visionary business leader, who has led several international financial services firms in a career spanning over 26 years across Europe, Asia, Middle East and Africa. Rangam is highly passionate about Culture, Communication, Community and Collaboration to drive innovation and change. He has established a successful track record of building winning businesses in fast growing emerging markets by leading large teams in multicultural and international business environments.

In April 1, 2023, Rangam was appointed as the CEO of AmMetLife Insurance Berhad (AmMetLife), a joint venture between MetLife and AmBank Group. Prior to joining AmMetLife, Rangam held various chief executive roles in Malaysia. First as Chief Executive Officer for Allianz, and most recently as President and Chief Executive Officer for Gibraltar.

Through his transformational leadership, he has led his companies to recognition in digital advancements and employer branding.



Mr. Aaron Yip

Chief Executive – Singapore Branch & Chief Underwriting Officer, Asia
Berkley Insurance Company

Aaron Yip brings over 30 years of insurance and underwriting experience across the region, having worked extensively in key Asian markets including Malaysia, Shanghai, Hong Kong and Singapore, and developing deep expertise across diverse operating and regulatory environments.

Throughout his career, Aaron has held senior leadership roles spanning both broking and underwriting. His experience includes serving as a Financial Lines Regional Manager across Southeast Asia and North Asia, as well as leading strategic growth initiatives. Notably, he played a key role in establishing and building the Hong Kong operations of Berkley Insurance Asia, with a focus on market entry, team building and portfolio development.

A Singaporean by nationality, Aaron is now based in Singapore, where he serves as Branch Chief Executive and leads the firm's regional underwriting strategy across Asia.



ABOUT AIC, AIEC and SCI



ASEAN Insurance Council (AIC)

The ASEAN Insurance Council (AIC) was established on 4 April 1978 in Jakarta to be a regional platform for insurance leaders, professionals and practitioners to network and share their knowledge as well as their expertise in various areas of insurance business for the development of insurance industry in ASEAN region. AIC is an organisation under ASEAN comprises 15 members of Insurance Associations, both Life and General, from all ASEAN member states including Brunei, Cambodia, Indonesia, Lao PDR, Malaysia, Myanmar, Philippines, Singapore, Thailand and Vietnam.



ASEAN Insurance Education Committee (AIEC)

AIEC was established in Manila in 2004 under the umbrella of the AIC, to help to foster greater regional cooperation among the insurance training institutes in various ASEAN countries, with the aim of developing insurance training programmes that will help to bridge the differences in knowledge, competency and practices in the ASEAN insurance markets, as well as to achieve a common industry standard, that will be aligned to global best practices. All ten ASEAN markets are represented in the AIEC, comprising heads of the insurance training institutes of Indonesia, Malaysia, the Philippines, Singapore and Thailand, as well as a representative each from the Brunei, Cambodia, Lao PDR, Myanmar and Vietnam Insurance Associations.



Singapore College of Insurance (SCI)

For over 50 years, SCI has been the trusted partner in shaping talent and building capabilities for the insurance industry. From leading-edge training and professional certifications to tailored talent development programs, we help professionals stay ahead in a fast-changing world. Today, we proudly serve clients across the globe – nurturing a future-ready workforce for the industry's next chapter.

Since 2009, the SCI has also expanded its role to develop talent through programmes, such as the Insurance Management Associate Programme (iMAP) that have succeeded in attracting and placing numerous fresh tertiary talent into the varied functions in the industry. The SCI won the Asia Insurance Industry Educational Service Provider of the Year award in 1997, 2001, 2007, 2016, 2018 and 2022.

The SCI is also the Secretariat for the Asia-Pacific Risk and Insurance Association (APRIA) set up in 1997 to further insurance education, and to promote links between academia and the industry.

Past SAIL Programmes



1st Intake – December 2012

Bangkok, Thailand

Theme:

Corporate Governance And Risk Management
For Insurers



2nd Intake – December 2013

Da Nang, Vietnam

Theme:

Corporate Risk Management



3rd Intake – November 2014

Bandar Seri Begawan, Brunei

Theme:

Capital Adequacy



4th Intake – September / October 2019

Bali, Indonesia

Theme:

Leading in a TechRevolution Age



5th Intake – October / November 2021

Online: Live

Theme:

Leading in a Post-Covid World



6th Intake – October 2025

Kuala Lumpur, Malaysia

Administrative Details

Duration

From 15 September 2026 to 17 September 2026

Venue

Bali, Indonesia
(Hotel to be confirmed)

Programme Sessions

15 September 2026

Time: 9.00am to 10.00pm (Bali Time)

16 September 2026

Time: 9.00am to 7.30pm (Bali Time)

17 September 2026

Time: 9.00am to 9.00pm (Bali Time)

Please note that all participants are expected to attend all sessions and participate in all activities during the period of the programme.

Training Methodology

Face to face Lectures, Group Discussion with Case Studies to reinforce the learning experience.

Cancellation Policy

Cancellations will not be eligible for any refund.

However, the registered participant may be substituted subject to the approval of the Programme Manager. You must submit your substitution request at least 3 working days in advance.

Application Procedure

You are encouraged to submit your online Programme Application Form before 31 August 2026.

Priority will be given to participants from ASEAN countries. Applications must be made online at: www.scicollege.org.sg/SAIL2026

To ensure that the 7th SAIL applicants meet the admission criteria, as well as to maintain a diversified distribution of participants, all registrations received will undergo a screening process. The Programme Manager reserves the right to reject any applications.

Fees

For Singapore-based and Singapore PRs, gross fee payable per participant:

S\$1,350.00

ASEAN participants:

S\$1,350.00

Non-ASEAN participants

S\$2,000.00

For Overseas Participants

To qualify for zero-rating of the course fee for overseas participants, you must be residing outside of Singapore and attending the course in a business capacity and not in personal capacity.

The fee must be paid in full upon application.

Payment Modes:

- Telegraphic Transfer
- Online Credit Card

All Overseas Participants, except for Overseas Participants who pay SCI using credit cards, will be invoiced an administrative charge of S\$35.

For Overseas Participants paying by telegraphic transfer, please note that all sums under this invoice payable to the Singapore College of Insurance (SCI) shall be paid free and clear of all taxes (including and not limited to any withholding tax, goods and services tax or other value added tax, digital tax), levies, fees, charges or duties be imposed, levied and/or all deductions. If any deductions and/or withholding is required by law to be made from any payment under this invoice, you or your company shall pay SCI such additional amount and leave SCI with the same amount as it would have been entitled to receive in the absence of any such requirement to make deduction and/or withholding.

Enquiries

If you have any queries on this programme, please contact the SAIL Programme Manager at the Singapore College of Insurance.

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Singapore College of Insurance Limited

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Information presented on this marketing material is correct at the time of publishing. However, changes to the programme contents, dates, time, duration, venue and faculty members can occur owing to unforeseen circumstances. Every effort will be made to inform all participants of such changes on a timely basis.

