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90% Net Fee Funding and Training Allowance Grant for Singaporeans and Singapore PRs sponsored by Financial Institutions and FinTech firms.

LEADING THE GREEN INSURANCE REVOLUTION

EXECUTIVE CERTIFICATE PROGRAM IN GREEN INSURANCE AND SUSTAINABLE RISK MANAGEMENT

BY

SINGAPORE COLLEGE OF INSURANCE AND
THE INSTITUTE FOR RISK & INSURANCE, ZÜRICH
UNIVERSITY OF APPLIED SCIENCES (ZHAW)



DURATION:
40 hours



MODE :
Online Instructor-Led



DATE :
6, 7, 13, 14, 15, 20, 21, 22,
27, 28 September 2021

2:00 pm to 6:00 pm
(GMT + 8, Singapore Time)
8:00 am to 12:00 noon
(GMT +2, Switzerland Time)

Registration Opening Date: 09 June 2021
Registration Closing Date: 30 August 2021

40
CPD
hours

PART-TIME



TARGET AUDIENCE

The program is designed for senior executives, leaders and board members of general insurance/reinsurance/life insurance companies and broking houses and aims at providing them with the tools to guide the development of green footprint of their companies.



LEARNING OUTCOMES

- Understand broader societal efforts on sustainability and understand participants' motivation
- Understand customer expectations, guiding principles and current situation
- Understand drivers and best practices of green personal insurance
- Understand drivers and best practices of green commercial insurance
- Understand current and future drivers for sustainable claims management
- Understand current and future drivers for own sustainable operations
- Understand ESG investment ratings and implications for own company
- Understand ESG risk management frameworks and applicability to own company
- Understand how program components need to be coordinated
- Articulate personal lessons learned and next steps



CERTIFICATE

Upon passing of the assessment and successful completion of each session, an Executive Certificate Program In Green Insurance And Sustainable Risk Management, will be jointly awarded by the Singapore College of Insurance (SCI) and the Zurich University of Applied Sciences (ZHAW).



COURSE OUTLINE

SESSION 1: SOCIETAL SHIFT

- Introduction to the program
- Drivers for change: society, customer expectations, investors, regulatory
- Keynote address on broader social context – changing society and expectations
- Switzerland as an example of a developing sustainable society
- Motivation of participants

SESSION 2: GREEN INSURANCE STRATEGY

- UN Principles of Sustainable Insurance (UN PSI)
- Insurance customer behavior: changing expectations for P/C and Life insurers, generational differences, demand for higher-order value elements
- Strategic framework and drivers for green insurance
- Breakout session: discussion of observed changes of customer behavior and current company efforts

SESSION 3: PRODUCT AND SERVICE DESIGN – PERSONAL

- Underwriting principles for personal lines, especially home and motor
- Support and incentivize customer sustainable behavior: PAYD, hybrid, solar, risk mitigation
- Coverage and communication of natural catastrophes
- Industry presentation: Examples and best practices in personal lines insurance
- Breakout session: discussion green products and applicability to own company

SESSION 4A: PRODUCT AND SERVICE DESIGN - COMMERCIAL

- Underwriting principles for commercial lines, especially new technologies and environmental liability
- Evolution of risk appetite and potential impact on business model
- Educate and incentivize commercial customers towards sustainable behavior
- Industry presentation: Examples and best practices in commercial insurance
- Breakout session: discussion green products and applicability to own company

SESSION 4B: PRODUCT AND SERVICE DESIGN – LIFE INSURANCE

- Adjustment of the current product strategy of saving products for individual clients
- Possible shift from endowment policies to more “modern” saving products (e.g. unit-linked products, index-linked products) to meet sustainable criterias
- Creation of additional sustainable services as rider to individual life products
- Lessons learned of Life Insurers in Switzerland
- Breakout session: discussion of new green products and applicability to own company

SESSION 5: CLAIMS MANAGEMENT

- Settlement guidelines for green repairs: reusable, refurbished materials; repair instead of replace
- Selection and improvement of supplier networks
- Adjusting process to minimize impact
- Industry presentation: Examples and best practices
- Breakout session: discussion green claims management and applicability to own company

SESSION 6: OPERATIONS

- Operational sustainability, company’s carbon footprint
- Strategic philanthropy
- Selection and improvement of supplier networks
- Sustainable business case development
- Industry presentation: Examples and best practices
- Breakout session: discussion green operations and applicability to own company

SESSION 7: INVESTMENT MANAGEMENT

- UN Principles of Responsible Investing and PRI ratings
- Applicability to insurance ESG and potential impact on company and investment performance
- Industry presentation: Examples and best practices
- Breakout session: ESG analysis and rating of a company

SESSION 8: RISK MANAGEMENT

- ESG risk management frameworks
- Incorporate environmental, biodiversity and climate risks in risk assessment
- Impact on governance and risk appetite
- Industry presentation: Examples and best practices
- Breakout session: discussion of impact on company’s risk profile

SESSION 9: RUNNING A SUCCESSFUL PROGRAM

- ESG program components with focus on green elements
- Leadership and technical capabilities required
- KPIs for measuring process
- Keynote address on best practice company ESG approach (e.g., Allianz Group)
- Breakout session: discussion of own company’s current efforts

SESSION 10: KEY TAKEAWAYS

- Reflection on key learnings for own company
- Presentation and discussion with other participants
- Development of next steps upon return to own company
- Closing remarks

INSTRUCTORS



Dr. Thomas Gebert

Dr. Thomas Gebert is a Lecturer at the Institute for Risk & Insurance at the ZHAW. His research focuses on Claims Management and Property Insurance. Prior to joining ZHAW, Thomas headed the Engineering Claims Department of AXA Germany. Prior to AXA Thomas served as Global Underwriting Manager Engineering at Zurich Insurance (Global Head Office) steering the business for Europe, Middle East and Africa. In other functions, he served as Underwriting and Claims Manager, Risk Manager and Project Engineer (undertaking projects in China, Thailand, Kuwait, Indonesia and Trinidad). Thomas holds a Doctorate (Dr. rer. sec.) from the University of Wuppertal (Institute Safety Engineering), a Diploma (Dipl.-Ing) in Chemical Engineering from the University of Dortmund and a Diploma (Dipl. Wirt. Ing.) in Insurance from the Technical University of Cologne.



Miriam Hürster

Miriam Hürster is a P&C senior innovation manager at Zurich insurance, Switzerland. Her focus is on private customer insights using human-centered design thinking, business development and more particularly on sustainable propositions for retail customers. Previously, Miriam worked in strategy and marketing positions for Allianz and Zurich insurance and led the direct business for Allianz Global Assistance Switzerland. Miriam holds a Master in Business Administration from the University of Bayreuth.



Markus Moor

Markus Moor is a Research Associate at the Institute for Risk & Insurance at the ZHAW. His research focuses on pensions, with particular focus on social security and financial planning. Prior to joining ZHAW, Markus served as Head of Alternative Investment at Valiant Bank, Switzerland's largest regional bank. He began his career as financial controller at the Aargauische Kantonalbank. Markus holds a Master degree from the University of Zurich.

INSTRUCTORS



Dr. Carlo Pugnetti

Dr. Carlo Pugnetti is a Lecturer at the Institute for Risk & Insurance at the ZHAW. His research focuses on the evolution of customer behavior in insurance, with particular focus on the changes triggered by technology adoption and generational differences. Prior to joining ZHAW, Carlo served as the CEO of Allianz Global Assistance in Switzerland and in several other functions within the Allianz Group. He was also involved in restructuring the Claims department at Fireman's Fund in the United States. He also worked on strategic issues in Group Development in Munich and managed an international Line of Business in Paris. Carlo began his career as a consultant for Oliver Wyman. Carlo holds a Ph.D. in Risk Analysis and a Master's degree in Electrical Engineering, both from Stanford University.



Lukas Stricker

Lukas Stricker is a lecturer at the Institute for Risk & Insurance at the ZHAW. His research focuses on transformation management and the impact of new technologies on the operations of insurance companies. Prior to joining ZHAW, Lukas ran the international programs operations for Zurich Insurance globally. Current engagements include the role of CEO at a start-up company in the EdTech field as well as board membership in a consultancy boutique specialized in digitalization in the insurance industry. Lukas holds a MSc. In Environmental Sciences from ETH Zurich.



Prof. Dr. Angela Zeier Röschmann

Angela Zeier Röschmann is Professor for risk and insurance cum deputy head of the Institute for Risk & Insurance at ZHAW School of Management and Law. Angela has been working in the insurance industry for over 20 years in different positions, including as a Liability Underwriter at Winterthur International and regional manager of finance and operations at Chubb Insurance. Today, Angela researches and focuses on insurance business economics, risk management and business model innovation. Since 2017, Angela has been acting as member of the Board of Directors of an international insurance company. She studied banking and finance at the University of St. Gallen where she also received her PhD in management. Her qualifications include an MBA from California State University Northridge and an Associate in Risk Management degree from the Insurance Institute of Switzerland.

GUEST SPEAKERS



Butch Bacani

Butch Bacani leads UN Environment Programme's (UNEP) Principles for Sustainable Insurance Initiative (PSI), the largest collaboration between the UN and the insurance industry. Endorsed by the UN Secretary-General and insurance industry CEOs, the PSI is a global framework and initiative for the industry to address sustainability issues—as risk managers, insurers and investors—and to build resilient, inclusive and sustainable communities and economies on a healthy planet.

Butch leads initiatives that contribute to achieving the UN Sustainable Development Goals (SDGs) and Paris Climate Agreement. These include developing “Insurance SDGs”, establishing a Net-Zero Insurance Alliance, convening the world’s leading insurers to pilot the Financial Stability Board’s climate risk disclosure recommendations (TCFD), creating a Sustainable Insurance Facility for the most climate-vulnerable countries (V20), and working with the California Insurance Commissioner to develop the world’s first sustainable insurance roadmap. He co-led the development of the first global sustainability guide for the insurance business, the creation of the UN-convened Sustainable Insurance Forum for regulators and supervisors, forged the PSI’s partnership with the world’s inclusive insurance community, and led the creation of the Insurance Industry Development Goals for Cities. Butch was part of InsuranceERM’s inaugural list of the most influential people leading and shaping the insurance industry’s response to climate change, and has been recognised as one of the most influential sustainability leaders by Canada’s largest youth-led movement.

Butch led the global process that created the PSI in 2012, and UNEP’s insurance and investment programmes from 2006 to 2010, including activities with the Principles for Responsible Investment (PRI). He has shaped global insurance industry initiatives to address climate change, disaster risks, tobacco risks, illegal fishing and plastic pollution; and to protect UNESCO World Heritage Sites. Butch has authored pioneering studies on sustainable insurance and responsible investment. Prior to the UN, he was in the insurance industry for over a decade, working with leading insurers and reinsurers worldwide.

Butch is involved in the Glasgow Financial Alliance for Net Zero (GFANZ), Vulnerable Twenty Group of Finance Ministers (V20), InsuResilience Global Partnership, Insurance Development Forum, California Climate Insurance Working Group, Microinsurance Network, and World Benchmarking Alliance.

GUEST SPEAKERS



**Prof. Dr. Volker
Deville**

Dr. Volker Deville is professor for International Management at the University of Bayreuth. Volker also heads the F/L Think Tank eG, a non-profit organization for future developments of our societies. His research includes topics like global risk, and long-term economic and societal developments. Prior to that, he served 30 years in several senior management positions within the Allianz insurance group, among them head of Corporate Finance and Controlling, deputy CEO of Allianz Korea, head of the Group Development strategy department, and head of the Berlin Representative Office. Volker also dedicates his time and efforts to the Berlin Demography Forum, the Wittenberg Center for Global Ethics, and the German-Korean community. Volker holds a PhD in Economics from the European University Institute, and a diploma of mathematics from Göttingen University.



Sergio Dias

Sergio Dias is the Head of Key Account Management at RepRisk. Sergio joined RepRisk in 2020 and is responsible for managing the team of key account managers in order to deliver high-quality services to clients globally. He and his team establish long-term relationships with key clients and develop mutual growth opportunities.

Prior to joining RepRisk, Sergio worked as a Strategy & Origination Manager at Swiss Re, where he led several global growth initiatives and implemented market strategies around the world. Previously, he worked as a Client Manager and Business Originator at Rothschild Private Banking and Credit Suisse, working mainly with high-profile clients.

Sergio holds a Bachelor's degree in Business Administration from the Zurich University of Applied Sciences in Switzerland, and a professional football coaching certification – the UEFA A license

GUEST SPEAKERS



Bob Dignen

Bob Dignen is a Director of International Leadership Performance and York Associates International Ltd. He works as a senior executive coach, trainer and facilitator in the field of cross-border remote leadership and team development for a broad range of organisations and industries.

He works with C-suite and senior management teams. He also delivers a range of training programmes and bespoke facilitation of project meetings. He is involved in the running of international team-building sessions.

His specialist focus areas can be summarized as:

- coaching cross-border performance of senior international leaders
- facilitating high performance in international teams
- facilitating international team building
- consulting on organisational development and development of internal learning development programmes for cross-border professionals

Bob is also a regular keynote speaker at international conferences including IPMA, PMI and CIPD, UK.

He is also a visiting lecturer for Master of Project Management at the University of Reykjavik and on Gdansk Technical University's Executive MBA. He also works at the Center for Social Competence at the University of Graz delivering a programme called The Art of International leadership.

Bob is an advanced coach / practitioner for Team Management Profile, a licensed coach and practitioner for The International Profiler, and a licensed coach / practitioner for Fierce Conversations. He is currently gaining his ILM Level 7 Executive Coaching and Mentoring.



Gabrielle Durisch

As Head of Sustainability for Commercial Insurance (CI) and Group Underwriting, Gabrielle leads the global strategic approach to corporate customers around sustainability. She also represents CI and Underwriting in Group led sustainability initiatives. A key priority is the identification of opportunities around customers' sustainability ambitions, supported through adaptation of existing or design of new products and services that meet the changing needs of customers.

Gabrielle joined Zurich's General Insurance Finance team in September 2011. Prior to her current role, she was Head of CI Claims Strategy and Analytics. She has also worked in many areas across Finance within Zurich and externally. Previous employers include Deloitte, General Motors and KPMG, where Gabrielle gained experience in corporate tax, pricing, balance sheet and cash flow reporting cum transaction services.

Educated in the UK, Gabrielle has a BSc in Geology from the University of Edinburgh and is a qualified UK accountant (FCA, ICAEW).

GUEST SPEAKERS



**Ralph
Echensperger**

Ralph Echensperger, Chief Claims Officer for Zurich, is a proven leader of several large organisational units in Claims. He has been Chief Claims Officer for Zurich Switzerland since October 2016. He is also Member of the Executive Board for Zurich Switzerland. Prior to this role, he was responsible for leading Claims Motor at Zurich. He started his career in 1992 as a commercial trainee and held various positions within Zurich Financial Services until 1999. He then started working as a consultant in London, before returning to Switzerland where he held leadership positions with two insurance companies i.e. Winterthur and Allianz. He is fully conversant with Claims, Underwriting, Sales, Marketing and Strategy. Furthermore, he is Member of the Board of Directors of the Swiss National Bureau of insurance and the National Guarantee Fund of Switzerland, having held these positions since 2015. He is fluent in German, English and French. Ralph is father of two daughters and in his free time, he enjoys spending time with his family in the mountains or doing different kind of sports such as biking, running, and outdoor activities.



Harald Egger

Harald Egger (Harry) is Head of Group Corporate Services and Chairman of UBS India, providing strategic oversight to the India operations. He was UBS Country Head India from 2018 to 2020, leading the Business Solutions franchise and the client business in the country.

With nearly 30 years of experience with UBS, Harry has deep expertise in Wealth Management, Global Shared Services / Real Estate, nearshoring, offshoring, outsourcing and supply chain related processes. He has also held key leadership positions over the last two decades.

A Business Administration graduate from the University of Applied Sciences Lucerne, Harry also graduated from Insead, Fontainebleau as well as the Senior Management Program in Banking from Swiss Finance Institute in Zurich.



**Aurélie Fallon
Saint-Lo**

Aurélie Fallon Saint-Lo has been appointed Head of GRM P&C UW and Business Strategy for Climate & Sustainability.

Aurélie will lead AXA's Green Business Underwriting & Strategy for P&C Insurance and she will act as a P&C expert for NZIUA.

With over 20 years' experience in environmental risks and prevention, and having spent 13 years in developing environmental insurance businesses, she has had successful stints as Underwriter for Environmental Risks at AXA, Environmental Director at Chubb and Environmental Risks manager at AXA XL.

She is also active in the public sphere on environmental topics and has deep knowledge of industrial risks. She is fully conversant with clients' needs for protection and insurance.

GUEST SPEAKERS



**Prof. Dr. Edward
Huizenga**

Prof. Dr. Edward Huizenga is Endowed Professor in Strategy, Innovation and Change at Maastricht University. He conducts strategy cum innovation research and teaches in the executive MBA programs of Maastricht University, INSEAD, TIAS, MBA University of Amsterdam and Nanyang Technology University of Singapore. He focuses on the strategic transitions of leading organizations emphasizing the human side of business by researching on strategic transitions, leadership impact, innovation success and behavioral economics. Edward Huizenga has a degree in economics from Maastricht University and business administration from Universidad de Zaragoza, Spain as well as a PhD degree in Innovation Management from Maastricht University.

While straddling both academia and the corporate world, Edward is intrigued by iconic organizations that become the recognized leaders in their industries. As he has detailed in books including *The Knowledge Enterprise: Innovation Lessons from Industry Leaders* on Johnson & Johnson, DSM and Philips, Edward has studied leading firms to find out what makes a company iconic, an ongoing top performer etc. His questions include how does a company succeed in pushing the envelope of its success in a consistent way? In his 2020 publication “Strategy Meets Behaviour”, he reveals the solution for building a sustainable strategy along six design principles.

With Diversey, he conducts the social impact program “Handwashing Angels” with children on hand hygiene at schools in Kenya, Uganda and scaling in Sub-Saharan Africa.

He is a partner at Benthurst & Co, a consulting firm dedicated to strategy and innovation with a focus on behavioural change, where he services global clients from offices in Brussels, Zurich, and Amsterdam.



Marie Niemczyk

Marie Niemczyk is the Head of Insurance Relations at Candriam. Prior to joining Candriam in 2018, Marie was Insurance Strategy & Development Director with AXA Investment Managers. Previously, Marie held several positions with Fidelity, including as a Product Specialist, in London, Frankfurt and Paris. Before that, she was an Economist with EY in London. She started her career in 2004 as a Research Associate with The Advisory Board Company in Washington D.C. Marie holds an M.Sc. from the London School of Economics and a B.A. from Swarthmore College.

GUEST SPEAKERS



Alex Pui

Alex is currently Head Nat Cat and Sustainability (APAC) at Swiss Re Corporate Solutions based in Tokyo, Japan. He is also an Adjunct Lecturer at the School of Civil and Environmental Engineering, University of New South Wales (UNSW).

Alex is actively building up global climate risk advisory services capability for Corporate Solutions. Apart from pioneering climate and other innovative risk solutions, Alex also manages the APAC Nat Cat portfolio. Alex began his career in 2012 and has worked in Singapore and Australia, with stints at Swiss Re, Willis Re and Insurance Australia Group involving underwriting, catastrophe risk modelling and research, as well as actuarial related work in the reinsurance treaty space. In particular, in 2017, Alex led the end to end development of the world's first parametric haze solution ("HazeShield" - co developed with Harvard University) to insure against transboundary South East Asian haze pollution from Indonesian forest fires.

A respected and influential thought leader within the industry, he continues to be active in commercializing new ideas from science to industry. Alex holds a PhD in Applied Statistics (majoring in Climate Science) and Bachelor of Law (LLB) from UNSW.



Birgit Rutishauser

Birgit Rutishauser is a Member of the Executive Board, Deputy of CEO and Head of the Insurance division of the Swiss Financial Market Supervisory Authority FINMA.

She completed her mathematics studies at ETH Zurich in 1998 and has been a qualified SAV Actuary (Swiss Association of Actuaries) since 2007. Birgit Rutishauser began her actuarial career at various insurance and reinsurance companies. In 2006, she became a member of the Executive Board of Zurich Switzerland, initially as Chief Underwriting Officer, then as Head of online direct insurance and partnerships. From 2011, she spent four years on the Executive Board of Nationale Suisse as Chief Underwriting and Risk Management Officer. She joined FINMA in 2016 as head of the Risk Management section within the Insurance division. In this role, she was primarily responsible for the supervision of qualitative and quantitative risk management at supervised insurance companies and for establishing standard capital models and approving internal models for the Swiss Solvency Test (SST). She has been Head of the Insurance division and a member of the FINMA Executive Board since 17 September 2018. The Board of Directors appointed Birgit Rutishauser as Deputy CEO with effect from 1 June 2019. This rotating role is vested in a member of the Executive Board.

Birgit is also a Member of the Finance Committee of the Decommissioning Fund for Nuclear Facilities and Waste Disposal Fund for Nuclear Power Plants (STENFO) and a Board member of the development company of the Institute of Insurance Economics at the University of St. Gallen (HSG).

GUEST SPEAKERS



Claudia Salem

Claudia is Allianz's CEO Property & Casualty for Asia Pacific. She is responsible for the P&L and functional development of Allianz P&C business in the region. In addition, Claudia is a member of the company's Regional Executive Board, which is responsible for setting and executing Allianz's growth strategy in Asia. She is the board sponsor for Sustainability and ESG topics for the region.

Claudia joined Allianz in March 2019 from AIG, where she was previously Singapore CEO and Head of Southeast Asia. In her 15 year career, Claudia served in various leadership roles across operations management, business development and customer solutions, with a track record for driving large-scale change management, service delivery and bottom line results.

Claudia holds an MBA from the NYU Stern School of Business and a Bachelor's degree in Computer and Communications Engineering from the American University of Beirut.



Martin Schachtschneider

Martin is Head of Business Development at BELFOR Germany, responsible for the Red Alert emergency response programme and contacting corporate insurance and risk managers.

He has been with BELFOR since 2002, having been in the field of fire and water damage restoration since 1999. Before that, he was in the field of dismantling of industrial plants, hazardous material clean-up and waste disposal. He was alsoa branch manager at Thyssen.

After graduating from high school and training as a wholesale cum foreign trade merchant, he completed a degree in business administration in the evening while working.

He currently also leads the BELFOR activities in the German Sustainability Network for the Insurance and Financial Industry (GSN).

GUEST SPEAKERS



Dr. Carsten Stolz

Carsten Stolz (1968, Germany / Switzerland, Dr rer. pol.) studied business economics at Fribourg University and gained a doctorate specialising in financial management. He holds an Executive Master in Change from INSEAD. He joined the Baloise Group in 2002 as Head of Financial Relations. From 2009 to 2011, he was the Baloise Group's Head of Financial Accounting & Corporate Finance. Between 2011 and 2017, he was Head of Finance and Risk, and thus a member of the Executive Committee, at Basler Versicherungen Switzerland. Dr Carsten Stolz became a member of the Corporate Executive Committee in May 2017. He manages the Corporate Division Finance with its departments Group Accounting & Reporting, Financial Planning & Analysis, Group Risk Management and Corporate Communications & Investor Relations as well as the appointed actuary for Swiss business at Baloise and the Head of Regulatory Affairs. Since July 2020, his responsibilities have also included Mergers & Acquisitions, Group Procurement and Run-off. Dr Carsten Stolz is a member of the Finance and Regulation Committee of the Swiss Insurance Association (SVV). Carsten Stolz also is the sponsor for sustainability in the Group Strategy Board of Baloise Group.



**Herbert
Winistörfer**

Herbert Winistörfer, 1966, is head of the Center for Corporate Responsibility (CCR) at ZHAW School of Management and LAW. He studied biology and environmental science at University of Zurich where he received a master degree in science in 1993. For the Swiss CIM Action Programme he conducted application oriented research on environmental management systems according to ISO 14001 for small and medium sized enterprises from 1993 until 1996.

His research, consulting and teaching experiences range from environmental life cycle assessment, business and human rights, corporate responsibility, sustainability management and sustainability reporting. Since 2000 he regularly published about standards and tools for a strategic and systematic management of sustainability issues in companies. Herbert Winistörfer served as an expert during the development of the standard ISO 26000 as a member of the Technical Committee 197 Social Responsibility of the Swiss Association for Standardization.

GUEST SPEAKERS



Zia Zaman

From 2014-2020, Zia was the Chief Innovation Officer of MetLife and Chief Executive Officer of LumenLab, an industry-first innovation center, based in Singapore. Working with the business across three continents as a Chief Innovation Officer, he executed initiatives that increase inclusion, improve health outcomes, and leverage FinTech. He was also the Chairperson for Diversity & Inclusion for Asia.

Growth and innovation have always been at the core of Zia's remit. Zia joined MetLife from SingTel, where he spent 3 years, most recently as the Chief Strategy Officer for SingTel's Group Enterprise running its innovation portfolio including cloud. Prior to SingTel, he was the Chief Strategy Officer for LG Electronics North America. He also served as the Chief Marketing Officer at FAST where he successfully positioned FAST as a leader in the enterprise search space which culminated in a US\$1.2 billion acquisition by Microsoft. At Gartner, he ran the North American strategy consulting practice. Zia was a member of the M&A team at Sun Microsystems where he led or co-led 8 acquisitions and 6 minority equity investments. In the earlier part of his career, he was a management consultant in TMT. Zia is a frequent keynote speaker on matters relating to inclusion, Insurtech, and innovation. Zia has spoken at WEF Davos, IIF, Global Summit for Women, Milken, InsurTech Connect, and UN Women. He currently sits on the Board of the Energy Market Authority of Singapore. Zia is a Fellow of the Aspen Institute's First Mover fellowship. Zia holds an MBA from Stanford's GSB. He also holds a bachelor's degree from MIT in electrical engineering and a master's degree in operations research, also from MIT. Zia is married with two children and lives in Singapore.



COURSE FEE

| Singapore-based Participants | Overseas Participants* |
|---|-----------------------------|
| Full Course Fee (incl. 7% GST): S\$4,280.00 | Full Course Fee S\$4,000.00 |
| Net Course Fee** (incl. 7% GST & after 90% grant): S\$680.00 | |

Eligible for TAG^

For Corporate Group bookings, please call

(+65) 9118 4220 or (+65) 9068 0161 or email us at talk2us@scidomain.org.sg

We reserve the right to reject registrations that do not satisfy the programme entry requirements.

*Course Fee for Overseas Participants

To qualify for zero-rating of the course fee for overseas participants, you must satisfy the following conditions:

1. Residing outside of Singapore; and
2. Attending the course in a business capacity and not in personal capacity.

****Eligibility Criteria**

- Singapore Citizens or Singapore Permanent Residents, physically based in Singapore, who are sponsored by a Financial Institution#.
- Must fulfil all course requirements and pass the examination.
- Fee includes one examination attempt.

Letter of Undertaking

The Financial Institution will need to sign a Letter Of Undertaking with the SCI before the registration can be confirmed. In the event that the sponsored participant drops out halfway through the course or did not fulfil the course requirements or pass the examination, SCI will take steps to claw back the course fee subsidy of S\$3,600.00 by issuing an invoice to the respective Financial Institution. The Financial Institution will need to make payment to SCI within 7 business days from the date of invoice.

^Training Allowance Grant (TAG)

The Training Allowance Grant (TAG) has been extended till 30 June 2022. Eligible Financial Institutions (FI) may claim under the Training Allowance Grant at S\$10.00 per training hour, i.e. S\$400.00 subject to meeting its terms and conditions. The TAG will be claimed by the sponsoring FI directly from IBF after the eligible participant successfully fulfils all course requirements including passing the examination.

Clawback Contract

Participants^^who register and pay on their own, are required to submit a letter from their company CEO or HR stating that the Financial Institution is supportive of them in attending the Executive Certificate Program In Green Insurance And Sustainable Risk Management.

SCI will then initiate a Clawback Contract for the participant to sign and return to the SCI. In the event that the participant drops out halfway through the course or did not fulfil the course requirements or pass the examination, SCI will take steps to claw back the course fee subsidy of S\$3,600.00 by issuing an invoice to the respective participant. The participant will need to make payment to SCI within 7 business days from the date of invoice.

^^Eligible Participants:

Singapore Citizens or Singapore Permanent Residents sponsored by Financial Institutions (FI) and eligible FinTech firms.

- Licensed representatives such as insurance agents, financial advisers, and remisiers supported by FI principal; or
- General insurance (GI) agents registered with the General Insurance Association's (GIA) Agent Registration Board.

Other Self-sponsored individuals are not eligible for course fee subsidies under the Financial Training Scheme ("FTS").

ABOUT ZURICH UNIVERSITY OF APPLIED SCIENCES

The Zurich University of Applied Sciences (ZHAW) is one of the leading universities of applied sciences in Switzerland. Teaching, research, continuing education and other services are both scientifically-based and practice-oriented. There are eight Schools in the University: Applied Linguistics, Applied Psychology, Architecture, Design and Civil Engineering, Engineering, Health Professions, Life Sciences and Facility Management, Social Work, and Management and Law.

The School of Management and Law (SML) is the largest business school of a university of applied sciences in Switzerland and is accredited by AACSB. Its main principle 'Building Competence. Crossing Borders.' reflects a commitment to quality education and a global mindset, which is also demonstrated by formal partnerships with over 170 universities in every corner of the globe.

ABOUT SCI

The Singapore College of Insurance (SCI) is a not-for-profit professional training and education body set up in 1974, as part of Singapore's efforts to develop as a financial hub.

For more than 45 years, SCI has remained focused in its efforts to upgrade the technical expertise of insurance and financial services practitioners, and to provide them with professional advancement opportunities, through its series of practice-oriented programmes and internationally-accredited qualifications. Since the late 1970s, the SCI has also played the role of an industry examination body to conduct regulatory examinations for those wishing to join the financial advisory, life and general insurance industries.

HOW TO REGISTER

Please visit [here](#) to register.

For Corporate Group bookings, please call (+65) 9118 4220 or (+65) 9068 0161 or email us at talk2us@scidomain.org.sg



Singapore College of Insurance

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General Enquiry: (+65) 6221 2336 (8.30am to 5.00pm)
Fax: (+65) 6220 6684

E-mail: talk2us@scidomain.org.sg
Website: www.scicollege.org.sg

CPE Registration No.: 199408491M

Period of CPE Registration: From 26 September 2019 to 25 September 2023

Information presented on this marketing material is correct at the time of publishing. However, changes to the programme contents, dates, time, duration and venue can occur owing to unforeseen circumstances. Every effort will be made to inform all participants of such changes on a timely basis.